

Excellence of Service for The Mature & Senior Markets

As long time real estate professionals, we are proud to inform you that we have recently acquired new skills. With the population of Canada aging, the old ways of selling will not provide the diligence and services that will be needed in coming years. We have been trained to deliver excellence of service to those in the mature and senior markets, and their families, who will need special consideration.

We understand the basics of real estate tax planning, estates, capital gains, transition moving and for those in need, care facilities, care givers and other related services.

As a real estate professional we know there is a lot more to listing and selling a home than just the paper process. It takes time, it takes consideration of people's special needs and it requires a strong team of experts both within and outside of real estate.

We have a full complement of top quality financial advisors, tax consultants, appraisers, handymen, transition managers and many other professionals.

We have learned that a reverse mortgage may not be the best option for many Canadians and can recommend other methods that can save you money when funds are needed. There are, however, times when a reverse mortgage is good for you, and we can help you with that too.

There are more than 90,000 Realtors in Canada and only one percent has earned the prestigious Accredited Senior Agent and Senior Real Estate Specialist professional designations. We are proud to be in this elite group and are looking forward to being of service to you or to those whom you may refer to us.

Our focus is on the mature and senior market and we promise that we have the patience and the professional tools to provide excellence of service.

Peter Howell
Broker
SRES ASA ABR

Olga Grant
Sales Representative
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SRES

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